

## **Assumptions**

Development Costs	Units / Rate	
Land Price (on site area)	\$2,952	
Uplift	10%	
Stamp Duty	4.77%	
Professional Fees	6%	
Basement (on GBA)	\$105,000	
Demo/Headworks/External Works/Site Servicing (on site area)	\$900	
Construction Costs (on GBA)	\$3,780	
Stat Fees (Per Unit)	\$36,175	
Land Holding Costs (p.a)	2%	
Selling Costs	5%	
Project Contingency	2%	
Development Management Fee	2%	
Interest	8%	
Assumed Gearing	50%	
Revenue (Inc. GST)	\$14,000	

Scheme for Base Case		
Site Area	10,200 sqm	
Affordable Housing	5%	
FSR	1.4	
GBA I Efficiency	17,976 sqm   79%	
GFA (incl. AH)	14,280 sqm	
NSA (excl. AH)	11,725   86%	
Units	145	
Mix	20%   50%   30%	
Average APT Size (NSA)	85 sqm	
Car Space Ratio	0.94	
Car Spaces	136	

## Results

Project Summary	Base Case	Scenario 1	Scenario 2	
Land Value	\$3,247	\$3,247	\$3,247	
FSR	1.4	3.6	5.0	
MoC	(3.0%)	18%	18%	
Unit Margins				
Total Cost Per unit	\$1,109,023	\$900,536	\$856,555	
Revenue Per Unit	\$1,075,794	\$1,063,700	\$1,011,709	
Margin	(\$33,229)	\$163,164	\$155,154	
Total Number of Units	145	373	519	
Development Costs				
Affordable Housing	5%	5%	15%	
Stat Fees Per unit	\$36,175	\$36,308	\$33,421	